OWN YOUR Magic

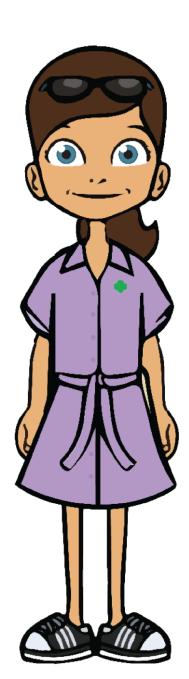
2023 FALL PRODUCT PROGRAM TRAINING

5 SKILLS ACQUIRED THROUGH GIRL SCOUT LEADERSHIP EXPERIENCE

Goal Setting
Money Management
People Skills
Decision Making
Business Ethics

Plus... Girl Scout Programs, Camp, Troop Activities & Giving Back!





YOUR IMPACT ON THE GIRL SCOUT'S EXPERIENCE

The Program itself is a learning experience

Troops use money earned from the program to participate in fun adventures like travel and camp

Troops use money earned to give back to their community

The program helps fund the entire Girl Scout Experience

OWN YOUR Magic

How the Program Works



Troop Product Program Manager (TPPM)

Introduces Fall Program/CNM to troop and families

Encourages participation by sending encouraging notes and reminders

Confirms orders are in and paid for by families



Troop Product Program Manager (TPPM)

If the troop allows Girl Delivery, they should communicate that to the families.

Product will be shipped to the TPPM (or delegate)'s address. Includes recognitions.

Distribute promptly!

Girl Scouts and Families

Receives invite, registers and has fun with site

Sends emails to friends and family

Markets the program to family and friends



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ALL orders must be input in the M2 system by the family.

ALL orders must be prepaid with a credit card, or the product will not be ordered.

Council does not receive any extras for late purchases.







Girl Scouts of Greater Chicago and Northwest Indiana





New and returning users

VISIT ADMIN SITE

LOGIN

CREATE AN ACCOUNT

Welcome!

Thank you for participating with Girl Scouts. You're helping today's Girl Scouts make the world a better place.

- · Create your avatar
- Earn rewards (your avatar can too!)
- · Invite friends and family to visit your personalized site



Membership is confirmed

Launch email is sent to email

accessed by the link on our website

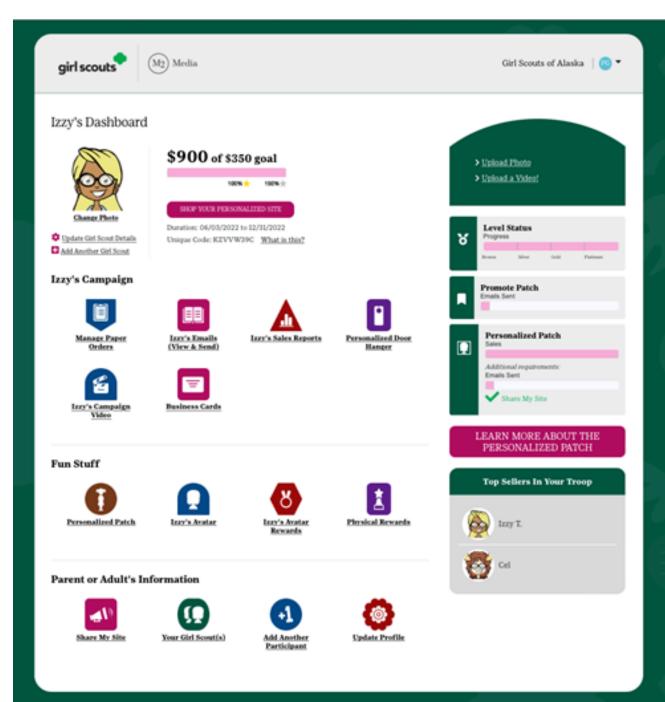
address on file; can also be

Girl Scout Platform Set-Up



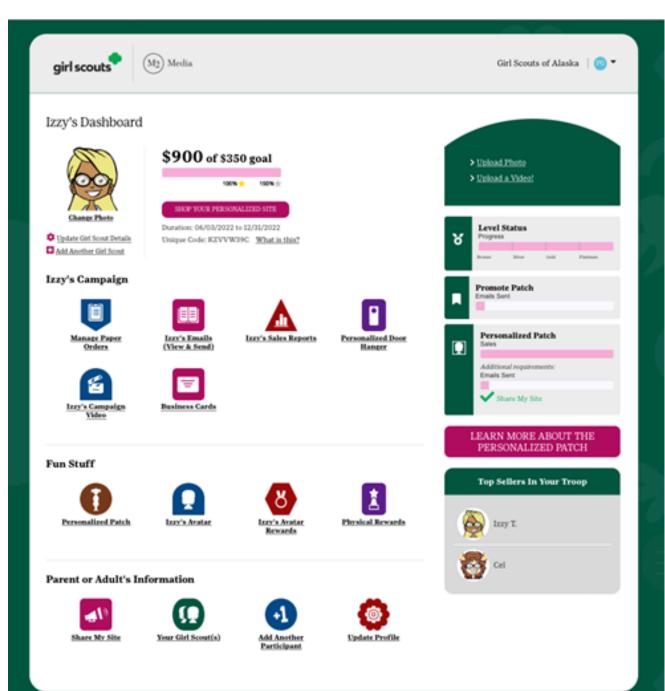






Girl Scout Platform Set-Up and Marketing

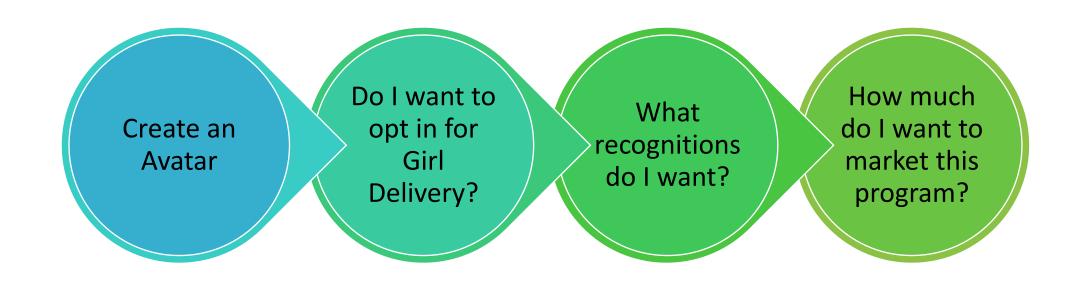
- 1. Build an avatar
- 2. Upload a video
- 3. Send Emails
- 4. Share My Site via social media and/or text



Girl Scout Dashboard

- Watch for updates
- Select recognitions
- Manage order entry

Actions Girls and Families Make on the M2 Portal



Marketing Tools

















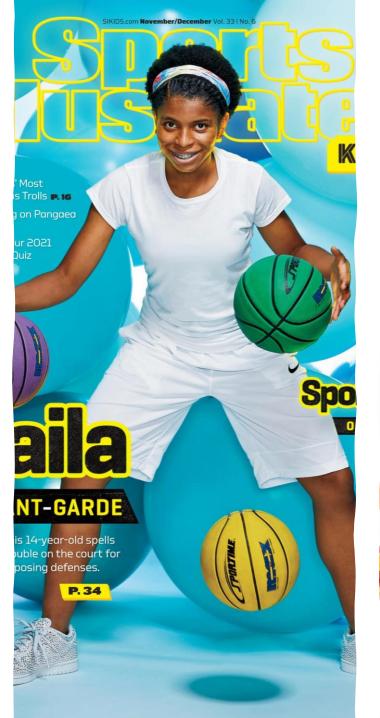




OWN YOUR Magic

What's Returning for 2023?

Magazines







Candy & Nuts



GSKSMO Top Selling Items

#1 — Dark Chocolate Sea Salt Caramels

#2 – Pecan Supremes

#3 – Peanut Butter Penguins

#4 – English Butter Toffee

#5 – Chocolate Covered Almonds



CARE TO SHARE

Customer makes purchase to support USO

Orders can be placed through order card, online girl delivered or direct ship channels

Products are distributed by council and are not delivered to troops/Girl Scouts

Troops earn proceeds and Girl Scouts earn a special patch (10+) and credit towards other rewards



OWN YOUR Magic

What's New for 2023?

2023 Mascot

Found in northern Argentina through the southwestern U.S.

Endangered due to habitat destruction



New! HOLIDAY MIX

Roasted almonds and peanuts, candy-coated pretzel balls, milk chocolate caramel balls, yogurt cranberries, and mini nonpareils



New! SWEET CINNAMON ALMONDS

Cinnamon and sugar- coated whole almonds



New! HONEY JALAPENO PEANUTS

Peanuts seasoned with a honey-sweetened jalapeno seasoning



New! FRIENDSHIP MAGIC TIN

Milk Chocolate Mint Trefoils



New! SNOWMAN TIN

Milk chocolate covered pretzels













girl scouts



Girl Scout-themed Mini BarkBox

One time purchase, not a subscription

Exclusive to the M2 Media Platform

Includes custom "Pose & Play" Beret dog toy and one of a kind Berry Trios™ Bark & Girl Scout dog treats!

\$19.99 + \$5 flat fee shipping

GSKSMO

Fall Product Program

Benefits of Participating:

- . Girl Scouts learn and practice the Five Skills: Goal Setting, Decision Making, Money Management, People Skills and Business Ethics, as they earn proceeds for their troop and exciting rewards.
- · Proceeds stay local to benefit our council and troops earn \$2 on each magazine subscription sold and \$1 for each nut/chocolate item sold.
- . The Fall Product Program is an excellent way to earn start up proceeds to fund your troop's activities and projects throughout the year.

Important Dates:

- 10/2/23: Program begins online ordering opens and Girl Scouts may sell
- . 10/25/23: Last day for online girl delivery and online orders for direct shipped nut and chocolate and magazine orders.
- . 11/13 11/16: Products and rewards will be shipped directly to troops for distribution to participating Girl Scouts.



Go to www.gsnutsandmags.com/gsksmo



Visit the website Use the QR Code. URL above or click

Follow the prompts to participate in the online Fall Product Program.



My troop #



Build your site an avatar that looks like you and also message for your avatar to deliver to 4 Don't miss all of the ways rewards when you complete various setup steps for your



3 Share

E-mail friends and family

Your supporters will see your goal and hear your avatar deliver your special message. help you reach your goals when they shop online! Don't forget to share with friends and family on social media or parent/adult. Please follow current GSUSA guidelines for online sales and marketing.



Earn rewards for your participation!

Check the back of your nut order card and on your online site to learn more about all of the rewards you can earn.





Care To Share Patch Sell 10+ items



Own Your Magic Patch \$100+ in total sales





Fall Personalized Patch

Create your avatar, send 18+ emails, use the "Share My Site" function in the M2 system and reach \$300+ in total sales







\$350+ in total sales or \$5 Cookie Dough



Cat Headphones \$650+ in total sales or \$10 Cookie Dough

Bracelet & Ocelot Charm \$250+ in total sales





Ocelot Socks \$550+ in total sales or \$5 Cookie Dough





\$750+ in total sales or \$20 Cookie Dough *Color changing markers, paint by numbers craft, stationery set

Buy or renew your favorite magazines and try some delicious nuts and chocolates! Your supporters can purchase these tasty products online and have you deliver them to their doorstep!



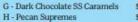
C - Holiday Mix

E - Whole Cashews









F - Chocolate Covered Almonds

\$12.00 \$11.00 \$10.00 O - Fruit Slices \$10.00 P - Cookie Share





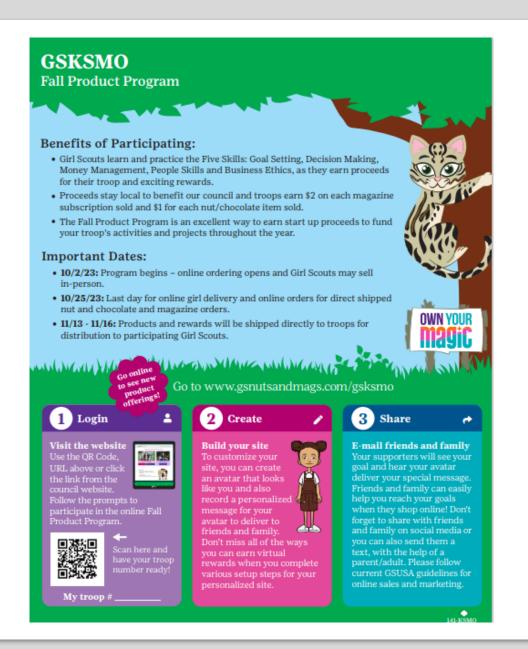
Hundreds of titles including:

Better Homes & Gardens Consumer Reports Food Network National Geographic Kids Sports Illustrated

See many more options online!

Questions? Contact us at support.gsnutsandmags.com or 1-800-372-8520

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Paper Forms to Hand Out

Will be shipped to you later this summer

Limited amount – there is not one for every girl

Will be available online at GSKSMO.org

Not meant to be an order card

Front side includes important dates and how to log in (QR Code or URL)

Back side shows recognition plan, list of candy and nut items that can be girl delivered and a handful of magazine titles

No mention of Tervis or BarkBox

OWN YOUR Magic

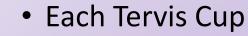
Proceeds

TROOP PROCEEDS

\$1 per

- Each candy item
- Each nut item
- Care to Share order

\$2 per



- Each Bark Box
- Any magazine subscription*

*combo subscriptions count as one subscription

TROOP PROCEEDS

\$50 for \$500

- Troops earn \$50 of camp credit for every \$500 sold
- Camp credit earned in Fall 2023 expires December 31, 2024
- Troops must complete camping/use by December 31, 2024
- Credits can be used for property reservation









Personalized Patches



- 2. Sent 18+ emails
- 3. Use Share My Site function on portal
- 4. Reach \$300 in sales

You must create your patch and confirm

Patch is mailed directly to girl



Crossover Personalized Patches



- 1. Create an avatar for CNM
- 2. Sent 18+ emails for CNM
- 3. Use Share My Site function on portal for CNM
- 4. Sell 200 packages of cookies in 2024

You must create your patch and confirm

Patch is mailed directly to girl









Thank You

Dear Michelle

It's time for the Fall product sale and an exciting year ahead for Girl Scouts! For the Fall sale this year, we have a website where you can communicate with the girls / parents in your troop, monitor results, and build an avatar to be included in a troop photo. Your username will be the email address shown below. Please click here to create your password.



Username:

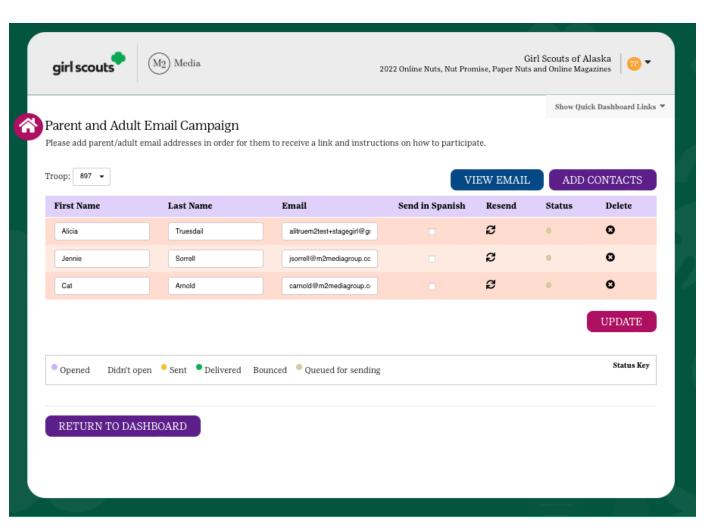
Once your password is created, <u>click here</u> to access the site or go to https://www.girlscoutmagazines.com/admin

The sale will run from 09/19/2014 at 12:00 AM to 11/25/2014 at 11:59 PM. Please encourage all of the girls in your troop to participate. If you have any questions, please contact your service unit leader or the council. Thank you for all that you do for Girl Scouts!

Girl Scouts of California's Central Coast

Volunteer Platform Set-Up

- Email is sent to email address on file; can also be accessed by the link on our website
- Troop Training Video
- Launch Parent/Adult Email
- Create a volunteer avatar



Volunteer Platform Set-Up

Troop Volunteers can edit or enter missing parent/adult emails





Girl Scouts of Alaska 2022 Online Nuts, Nut Promise, Paper Nuts and Online Magazines



Troop: 897 ▼

\$1,400

Girl Scouts of Alaska



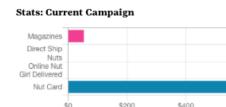












\$1,355.00

Total Sales

0.00

Last Year



N/A

Last Year

Sales data is updated every 15-30 minutes.

HIDE CAMPAIGN METRICS 📤

Campaign Setup

- Parent/Adult Email Campaign
- Default Storefront Video
- Training Video
- Video Instructions

Manage System Users

- Send messages
- Manage Troops and Girl Scouts
- Manage Admin Users

Financials and Reporting

- Banking and Payments
- III Reports
- Troop Summary/Amount Due Report

Product Management

- Paper Order Entry
- Manage Extra Products

Rewards and Patches

- Reward Opt-Out
- Rewards
- Personalized Patches

Troop Dashboard

- Troop PPMs can send messages
- Help with nut card order entry
- Select recognitions
- Look at sales reporting

Troop Rewards

Personalized Patches



- 1. Create an avatar
- 2. Reach \$1000 in total troop sales

You must create your patch and confirm

Patch is mailed directly to you



IMPORTANT DATES

- Introduce CNM at the Aug/Sept SU Meeting
- October 2: Program Begins, Online & In-person
- October 25: Program Ends
- November 11 16: Products/Recognitions begin shipping

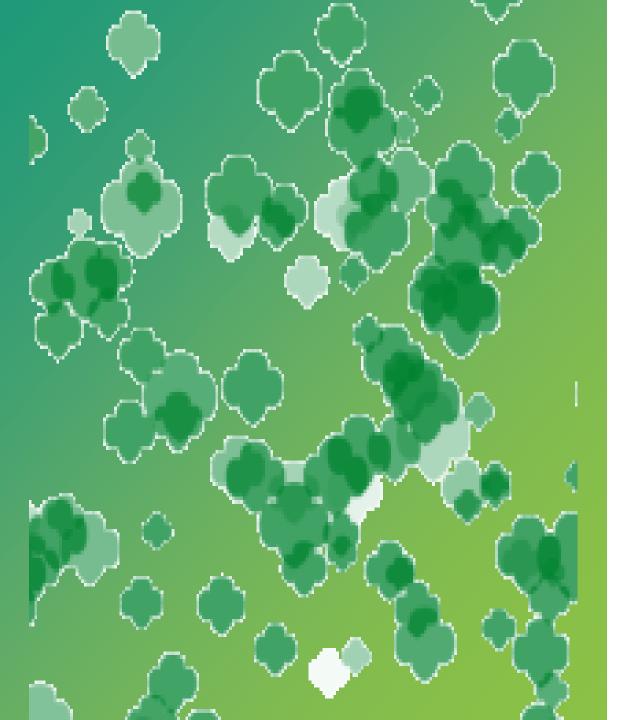


If help is needed with orders



OWN YOUR Magic

Promoting Troop Participation



THANK YOU!